



#### **fashionty**

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#### GENERAL FAQS

### 01 WHAT IS F BAR BY FTV?

F Bar by FTV is a premium bar concept by FashionTV, combining luxury hospitality with global fashion experiences.

### 02 | WHO OWNS F BAR BY FTV?

F Bar by FTV is a vertical under FashionTV, the world's largest fashion & lifestyle television channel.

### 03 | what makes f bar by fTV unique?

F Bar by FTV blends international fashion, ultra-modern luxury, and nightlife, offering a distinct social and entertainment experience.



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## 04 | WHERE ARE F BAR BY FTV OUTLETS CURRENTLY LOCATED?

F Bar by FTVs are operational in major metro cities and are now expanding across India.

### 05 IS FASHIONTV A RECOGNIZED BRAND?

Yes. FashionTV is present in 196 countries, reaching 500+ Million households with over 2+ billion viewers worldwide.



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#### MARKET OPPORTUNITY

# 06 | WHY IS INDIA A GOOD MARKET FOR F BAR BY FTV?

India's growing working population, rising disposable income, nightlife culture, and demand for luxury experiences make it ideal.

## 07 | WHAT IS THE TARGET AUDIENCE FOR F BAR BY FTV?

Urban professionals, affluent individuals, celebrities, fashion influencers, and lifestyle seekers.

## 08 HOW IS THE BAR INDUSTRY PERFORMING IN INDIA?

Bars and restaurants form the majority of India's food & beverage service industry, showing significant growth year-on-year.



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# 09 | What are the key trends fueling bar growth?

Mid-week parties, premium nightlife, rising income, and global exposure among Indian consumers.



#### **BRAND STRENGTH**

### 10 How old is fashionty?

FashionTV has 28 years of global presence.

### 11 HOW MANY PLATFORMS IS FASHIONTV AVAILABLE ON?

Available on 250+ global cable satellites, OTT platforms, and smart TV channels.

### 12 | HOW MANY SOCIAL MEDIA FOLLOWERS DOES FASHIONTV HAVE?

Over 3M fans on Facebook, 300K on Instagram, and millions of monthly impressions across platforms.



#### 13 IS THERE A FASHIONTV MOBILE APP?

Yes, the FTV app has over 500K subscribers and 35K installs per month.

# 14 | Does fashionty have exclusive content?

Yes, including 100+ hours of fashion and lifestyle content added every week.



#### FRANCHISE OPPORTUNITY

#### 15 | WHAT IS THE FRANCHISING FEE?

Tier 1 City: ₹60L Tier 2 City: ₹50L Tier 3 City: ₹40L

### 16 WHAT IS THE REQUIRED AREA?

Up to 4000 Sq. ft. for Tier 1, Tier 2 and Tier 3 cities.

# 17 | WHAT IS THE ESTIMATED INVESTMENT RATE?

Up to ₹2CR for Tier 1, Tier 2 and Tier 3 cities.



### 18 | WHAT IS THE ROYALTY PERCENTAGE?

10% on gross sales.

### 19 WHAT IS THE EXPECTED ROI?

Average 70% yearly ROI.

### 20 what type of location is needed?

A prime AAA location is mandatory.



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#### SUPPORT & TRAINING

### 21 DOES F BAR BY FTV PROVIDE PRE-OPENING SUPPORT?

Yes. From location analysis to vendor tie-ups and staff recruitment.

# 22 | DOES FTV ASSIST WITH ARCHITECTURAL DESIGN?

Yes. FashionTV provides diamond-inspired design, layout, and branding support.

### 23 | IS STAFF TRAINING INCLUDED?

Yes. Comprehensive pre-opening and ongoing training are provided.



#### LAUNCH & MARKETING

### 24 Does ftv help with the bar launch?

Yes. Including SMM, PR, and launch event planning.

## 25 | ARE PROMOTIONS MANAGED BY FTV?

Yes. Through cross-marketing and SMM.

## 26 IS THERE POST-OPENING SUPPORT?

Yes. Includes sales strategies, loyalty programs, and marketing.



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## 29 | WHAT DIGITAL MARKETING CHANNELS ARE USED?

Facebook, Instagram, LinkedIn, YouTube, and Google Ads.

## 30 | HOW MUCH SOCIAL MEDIA ENGAGEMENT DO YOU GET?

An average of 300+ new stories/posts per day.

### 31 do you run influencer campaigns?

Yes. Celebrity and influencer tie-ins are an integral part of FTV's branding.



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#### PRODUCTS & MENU

### 32 WHAT IS SERVED AT F BAR BY FTV?

Wide range of international and premium liquors, cocktails, mocktails, and global cuisines.

## 33 Does the F bar serve food as well?

Yes. Includes salads, appetizers, entrees (veg & non-veg), desserts, and more.

# 34 | IS THERE LOCAL CUSTOMIZATION AVAILABLE?

Yes. Menus can include locally customized "Specials."



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### 35 | ARE FTV-BRANDED BEVERAGES AVAILABLE?

Yes. Includes FTV Vodka, Champagne, Water, Energy Drinks, etc.



#### **DESIGN & EXPERIENCE**

### 36 | WHAT IS THE "DIAMOND INSPIRED DESIGN"?

Unique FTV design philosophy inspired by diamond aesthetics – applied to walls, ceilings, tables, and interiors.

# 37 | IS THERE A FASHION RUNWAY IN EVERY BAR?

Yes. For fashion events and product launches.

### 38 | ARE LIVE FASHIONTV SHOWS SCREENED?

Yes. Continuous fashion content, 8K walls, and VJ projections are part of the ambience.



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## 39 | WHAT TYPE OF EVENTS ARE HOSTED?

Fashion shows, product promotions, celebrity events, etc.



#### MEDIA & PROMOTION

### 40 | HOW IS SOCIAL MEDIA HANDLED?

Dedicated marketing teams manage Instagram, Facebook, YouTube, etc.

## 41 | IS THERE LOCAL ADVERTISING SUPPORT?

Yes. Through GPS-based ads, SEO, SEM, and targeted campaigns.

### 42 | what kind of video content is used?

Fashion shows, party recaps, celebrity endorsements, and FTV exclusives.



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#### **ENGAGEMENT & VISIBILITY**

### 43 | WHAT IS THE AVERAGE DAILY ONLINE VISIBILITY?

Over 300+ stories/posts from customers daily.

## 44 | HOW ACTIVE ARE CUSTOMERS IN TAGGING AND CHECK-INS?

Very active. Instagram & Facebook check-ins are part of the FTV experience.

### 45 | ARE INFLUENCERS INVITED TO EVENTS?

Yes. Local and national influencers are frequently involved.



#### **OPERATIONS**

## 46 | who handles day-to-day operations?

The franchisee manages daily operations with ongoing support from FTV.

## 47 | WHAT STAFF ROLES ARE REQUIRED?

Bartenders, chefs, floor managers, VJs, service staff, etc.

### 48 | can I have multiple locations?

Yes. Multi-unit franchise opportunities are available upon discussion.



#### FRANCHISE REQUIREMENTS

### 49 DO I NEED EXPERIENCE IN F&B?

Not mandatory, but a passion for hospitality, nightlife, or fashion is preferred.

# 50 | What kind of investor are you looking for?

Business-minded, financially stable individuals with a desire to build a premium lifestyle brand.

# 51 | WHAT ARE THE PERSONALITY TRAITS REQUIRED?

Charisma, ambition, social connect, and a zeal to explore the lifestyle industry.



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# 52 | IS IT NECESSARY TO BE FAMILIAR WITH FASHION?

Yes. Familiarity with international fashion and lifestyle is beneficial.



#### **FINANCE**

### 53 DO YOU OFFER FINANCING?

FTV does not provide direct financing but can assist with planning and documentation.

## 54 | ARE THERE RECURRING FEES?

Yes. Royalty (10%) and ongoing marketing contributions may apply.

# 55 | What ongoing costs should i expect?

Staff salaries, inventory, maintenance, marketing, and royalty.



#### **GETTING STARTED**

### 56 | HOW CAN I APPLY FOR A FRANCHISE?

Reach out via email, phone, or the official FTV website.

# 57 | WHAT DOCUMENTS ARE NEEDED INITIALLY?

Proof of identity, business background, financial capability, and proposed location details.

## 58 | IS THIS FRANCHISE SCALABLE?

Yes. You can scale to multiple units or upgrade formats based on performance.

