

# DINER

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## FashionTV DINER The Home of *fashion*

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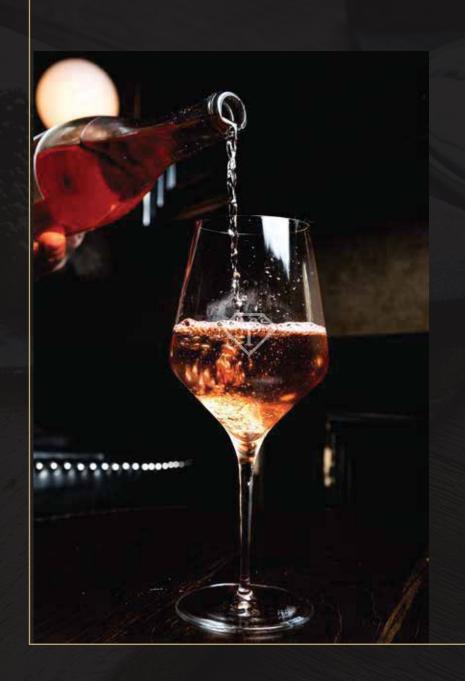
## **FTV DINER**

- REINVENT YOUR DINING EXPERIENCE WITH AN EXTRAORDINARY MEAL WITH AN OUTSTANDING AMBIENCE THAT SATISFIES YOUR MOOD AND PALATE.
- WALK THROUGH A LARGE ASSORTMENT OF SUMPTUOUS INTERCONTINENTAL FOOD AND BEVERAGES THAT BE THE HIGHLIGHT OF YOUR WEEK ALONG WITH MIND-BLOWING AMBIENCE, MUSIC AND SERVICE. NOT JUST THIS, BUT BE OUR GUEST TO QUENCH YOUR TASTEBUDS OF THE HIGHEST QUALITY OF BREWS CRAFTED EXCLUSIVELY FOR YOU.
- THE NEED FOR CONSUMING EXOTIC AND LUXURIOUS DISHES ON THE MENU CAN ONLY BE AVAILED AT SELECT FINE DINING RESTAURANTS WHICH THEREBY INCREASES INCOME.
- AN IDEAL CHOICE FOR A FORMAL BUSINESS DINNER OR A LUXURIOUS AND ROMANTIC DINNER DATE. FTV DINER IS AN OUTSTANDING PLACE FOR A QUALITY DINING EXPERIENCE.

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## FINE DINING IN INDIA

- THE GLOBAL FINE DINING RESTAURANTS MARKET IS ANTICIPATED TO GROW AT A STEADY CAGR IN THE FORECAST PERIOD, 2023–2027 BY USD MILLIONS. THE MARKET GROWTH IS THE PRODUCT OF THE RISING PERSONAL DISPOSABLE INCOME OF THE POPULATION AND THE EMERGENCE OF FULL-SERVICE AND PREMIUM RESTAURANTS THAT OFFER FINE DINING SERVICES THROUGHOUT THE WORLD.
- FOREMOST, THE GROWING NEED FOR TRAVEL AND INDIVIDUALS KEEN ON EXPERIENCING EXQUISITE TASTES ARE FUELING THE GROWTH OF THE FINE DINING RESTAURANT MARKET.
- WHAT MAKES FINE DINING STAND APART FROM CASUAL DINING, ISN'T JUST THE MAGNIFICENT AMBIENCE, BUT THE QUALITY AND SOPHISTICATION OF THE MEAL THAT ENHANCES THE FEEL AND TASTE EVEN FURTHER.
- HENCE, THE GROWING PREFERENCE OF CONSUMERS TOWARDS FINE **DINING RESTAURANTS IS EXPECTED TO CONTRIBUTE TO THE GROWTH** OF THE GLOBAL FINE-DINING RESTAURANT MARKET IN THE COMING YEARS.

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## Philosophy -



#### VISION

WE HOPE TO CREATE INDIA'S CLASSIEST AND MOST ELEGANT DINER FRANCHISES THAT MATCH THE NEEDS AND PREFERENCES OF THE ELITES.



#### MISSION

TO TRANSFIGURE THE STANDARDS OF THE HOSPITALITY INDUSTRY BY PROVIDING INCREDIBLE EXPERIENCES AND SERVICES TO OUR GUESTS.

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#### AIM

FASHIONTV AIMS TO SERVE OUR CUSTOMERS NOTHING BUT THE BEST AND ENABLE THEM TO HAVE A SPECTACULAR TIME EACH TIME THEY VISIT US THROUGH SYNERGY, BRILLIANCE AND GASTRONOMICAL GENIUS



## Why Franchise With FTV?

Aside of being the **LARGEST** FashionTV Network, the reasons are many but some of them are:

#### • 12 Channels of 24 hrs dedicated to Fashion & Lifestyle channels.

- **23 YEARS** of existence.
- UHD 4K and 8K 24 hours channels.
- Available on leading OTT platforms all over the world.
- **100 PLUS HOURS** of new fashion and lifestyle content every week.
- 2 BILLION Worldwide Viewers.
- Available on 250 Global Cable Satellites.
- Presence in **196 COUNTRIES.**
- Reaching 500 Million Households.

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### **fashiontv**

## Some FashionTV key facts

- Viewed on 10 million public TV sets in public places.  $\bullet$
- 5M website visits every month •
- FashionTV app has over 500K subscribers & 35K  $\bullet$ installations per month.
- **65M** views on FTV youtube channel.  $\bullet$
- 90M subscribers per month on the channel. ightarrow
- Facebook garners over 4.5M LIKES and 12M VIEWS.  $\bullet$
- The number of followers on instagram is over 300K an ightarrow125K is organic reach.

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## FashionTV 360 degree Franchise Support

Pre-Opening Support:

- Location Analysis and approval.  $\bullet$
- Architect, **DESIGNS**, Layout, Etc.
- **DIAMOND** Inspired Designs
- Staff Recruitment.  $\bullet$
- FashionTV Proprietary Products Supply.  $\bullet$
- Other Products and Vendor Tie-ups.
- **STRATEGIC** Planning.  $\bullet$

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## Launch Support

- Planning and execution
- Launch plan in SMM and **PR PROMOTIONS**
- Cross marketing

## Post Opening Support

- Audits and Ideas
- Promotional offers
- FashionTV sponsorship **OPPORTUNITIES**
- Google and website listing

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## USP's Of FashionTV

#### **8K VIDEO WALL FASHION SHOWS AND VJ DURING THE EVEN**

- Projections of FashionTV shows by top designers.
- 3D FashionTV **"FLOOR"**, stunning luxury fashion animations.
- Live FashionTV channel with shows from across the globe.
- Promotional videos of FashionTV parties from across the world.
- Promotional content through celebrities.
- Endorsing the brand from across the globe.

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## USP's Of FashionTV

#### FASHIONTV PROPRIETARY PRODUCTS

FTV branded merchandise:

- FashionTV beverages
- FashionTV apparels
- FashionTV lingerie
- FashionTV cosmetics
- FashionTV accessories
- FashionTV art jewellery
- FashionTV eyewear
- FashionTV footwear
- FashionTV bags AND MORE!!

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## USP's OF FASHIONTV

- FashionTV unique diamond inspired design.
- FashionTV upholstery
- FashionTV stage design
- FashionTV banners
- FashionTV podium
- FashionTV ramp
- FashionTV lighting
- FashionTV stalls
- FashionTV flyers/printouts

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## USP'S OF FASHIONTV

#### SPECIAL EVENTS.

A special runway will placed at all events.

• Top notch models ramp walking in state-of-the art fashion proprietary products (beverages, apparels, cosmetics, accessories, art jewellery, eyewear, footwear, bags).

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## Social Media Marketing

Dedicated social media marketing handles



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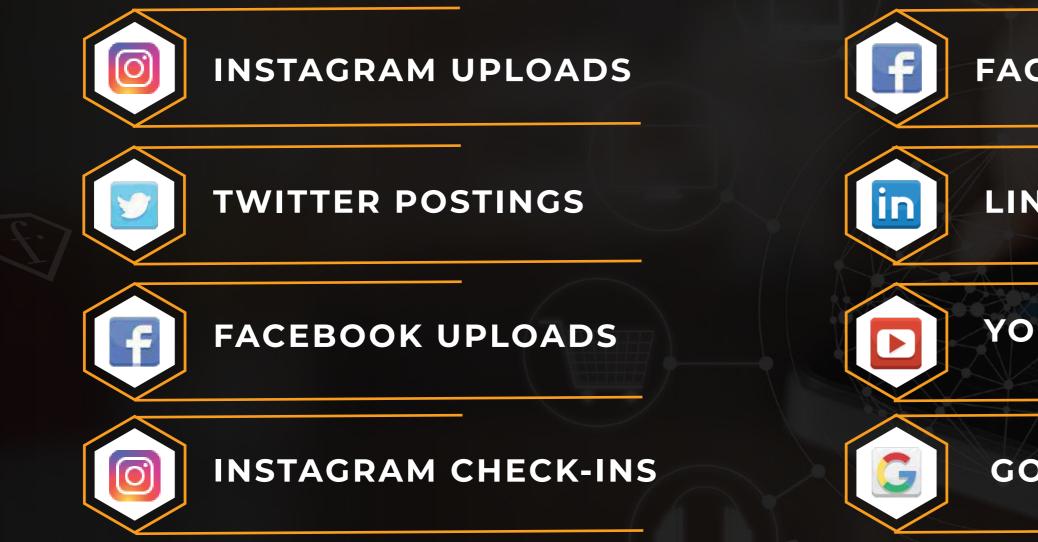
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## Social Engagement



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#### FACEBOOK CHECK-INS

#### LINKEDIN POSTS

#### YOUTUBE VIDEOS

#### **GOOGLE ADS**

## Social Engagements Statistics

- · 150 New stories (Facebook)
- 200 New Stories (Instagram)
- 50 New Stories (Twitter)

#### MORE THAN 300 NEW STORIES PER DAY!

Due to FashionTV's brand **POPULARITY** and our customers love to post, like, share, comment, check-in, take pictures, shoot videos, tag, and more in all of our locations!

The social engagement within the FTV JEWELLERY STORES'S network is an exciting avaerage of 300 STORIES per day – every story is Free – Word of Mouth – Advertisement.

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## New Media Statistics

- Facebook has over 3,000,000 VIEWS.
- The fashiontv.com has an average 500,000 monthly visits.
- The youtube channel has 1,000,000 SUBSCRIBERS and an
- average of 15,000,000 monthly views.
- The video platform DailyMotion has an average of 500,000 monthly views

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## Sponsored Local Listings

- Facebook Local
- GOOGLE LOCAL
- GPS based AD's
- Facebook ads post and likes campaign
- Google ads words campaign
- Instagram Ad and likes
- SEO marketing
- SEM marketing
- Analytics and reports
- YouTube promotions and video **BOOST**

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## Franchise Basic Requirements

#### **AAA Location**

All FTV Wine and Dine outlets should be located in metropolitan areas at the most exotic venues along with mind-blowing settings, services and ambiance.

#### **Strong Financial Backings**

All affiliates must be able to show strong financial backings to ensure the success of the business.

#### **FRANCHISE Industry Attraction.**

All affiliates must have an immense likings towards the Fine Dining Industry along with profound knowledge and expertise in the make and take of the business.

Strong Desire to be more: Rich, Famous & Successful



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## FashionTV Franchise Financials

Notes: These are approx. figures based on worldwide stores. The actual cost will vary as per the location. Taxes as applicable. Shop Cost & Working Capital extra on actual.

| MODULE                        | REGULER       |
|-------------------------------|---------------|
| Franchise Fee                 | Rs. 35 Lacs   |
| Area Up To                    | 2,000 Sq. Ft. |
| Outlet Setup                  | Rs. 1.5 Cr    |
| Royalty                       | 10 %          |
| Average ROI in 16 to 20 Mths. | 75 %          |

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